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SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

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Title - Sujet TBIPS Professional Services	
Solicitation No. - N° de l'invitation W6369-19CY04/B	**Amendment No. - N° modif.** 004
Client Reference No. - N° de référence du client W6369-19CY04	**Date** 2020-11-09
GETS Reference No. - N° de référence de SEAG PW-$IPS-010-38525	
File No. - N° de dossier 010ips.W6369-19CY04	**CCC No./N° CCC - FMS No./N° VME**

Solicitation Closes - L'invitation prend fin
at - à 02:00 PM Eastern Standard Time EST
on - le 2020-11-17 Heure Normale du l'Est HNE

F.O.B. - F.A.B.
Plant-Usine: ☐ **Destination:** ☑ **Other-Autre:** ☐

Address Enquiries to: - Adresser toutes questions à: Leblanc, Jean-David	**Buyer Id - Id de l'acheteur** 010ips
Telephone No. - N° de téléphone (613) 720-7865 ( )	**FAX No. - N° de FAX** ( ) -

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Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)
Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)

Signature **Date**

Canada

Solicitation No. – N° de l'invitation	Amd. No – N° de la modif.	Buyer ID – Id de l'acheteur
W6369-19CY04/B	004	010IPS
Client Ref. No. – N° de réf. De client	**File No. – N° du dossier**	**CCC No./ N° CCC – FMS No/ N° VME**
W6369-**19CY04**	010IPS. W6369-19CY04	

SOLICITATION AMENDMENT 004

This solicitation amendment is raised to :

1. Provide answers to Bidders questions in relation to this solicitation.

Question #17:

Regarding question #8 as released in Amendment 3.
The question was not referring to a Joint Venture, it was referring to a traditional Prime-Sub relationship. As such the questions are:

1. Would the Crown modify the definition of Bidder to include both Prime Contractor and Sub-Contractor such that experience of the full Team can be leveraged in this Bid?

2. Would the Crown modify the requirements in M-01 to allow experience garnered by the proposed Team, including both Prime Contractor and Sub-Contractor?

Answer #17:

In accordance with Standard Instructions 2003, 04 (2007-11-30) Definition of Bidder clearly state the following:

"***Bidder***" *means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors*

Therefore, the definition of "Bidder" and the evaluation criteria will remain unchanged.

Question #18:

As per the SACC policy 4.100 Canceling and reissuing a solicitation (https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/section/4/100) would the Crown please identify where Standard Acquisition Clauses and Conditions Manual clause A9043T can be found in the new solicitation document?

Answer #18:

Please refer to Part 1, article 1.2 – Summary, sub-article (a) of the RFP which clearly states the following:

" ***(a) This bid solicitation is a re-tender of the requirement described in bid solicitation number W6369-19CY04/A dated December 10, 2019 with a bid closing date of February 7, 2020 at 2:00 pm; this document replaces the previous version entirely."***

Question #19

In the context of the Crown having already evaluated bidder responses resulting from W6369-19CY04/A, changes were made between solicitations W6369-19CY04/A and W6369-19CY04/B to the technical points awarded scoring schema, providing a distinct advantage to the incumbent bidder. We request the following, to ensure that Canada adheres to commitments for openness, fairness and transparency assured by Treasury Board policies, Public Services and Procurement Canada (PSPC) procurement policies and the internal procedures adopted by individual government departments and agencies, including those set forth in the Financial Administration Act, Government Contracts Regulations (ie. SACC manual) and Canada's international and national trade agreements.

a) Total technical points awarded under section 2.1 of Attachment A for Corporate Rated Criteria were decreased from 40 to 18 between solicitations, with the "Scoring Guidelines" scoring structure changing in each of R-01, R-02 and R-03. The point scoring thresholds in R-02 and R-03 are now considerably more difficult, with the Crown having elevated maximum point thresholds in both Corporate Rated Criteria R-02 and R-03 from ">12 months" to ">24 months" in both criteria. Having made this change after already evaluating previous bidder responses in W6369-19CY04/A, this modification by the Crown clearly favors the incumbent. The Crown made this change with the knowledge that other bidders will not achieve these points. In lowering the total points awarded for Corporate Rated Criteria, the Crown has also determined the Corporate Rated Criteria to be of lesser value in the overall technical points awarded schema of this solicitation – 18 out of a total 94 points (19%), whereas in W6369-19CY04/A these criteria were worth 40 out of a total of 74 technical points (54%). Seemingly the Crown has indicated both that the points awarded in the Corporate Rated Criteria are of less importance in awarding a contract under W6369-19CY04/B, while also implementing stricter requirements by raising point scoring thresholds under criteria R-02 and R-03. In order to promote fairness, it is requested that the Crown restore the total points awarded for Corporate Rated Criteria to 40 from 18, while also restoring the "Scoring Guidelines" in R-01, R-02 and R-03 to reflect previous values, ie. ">12 months" for 10 points each in both R-02 and R-03.

b) In Rated Resource Assessment Criteria REA1, RSD1 and RTS1 the Crown has modified scoring guidelines for academic credentials, devaluing the number of points allocated to resources possessing university degrees in the overall scoring structure of the solicitation. This provides a distinct advantage to the incumbent because it devalues points successfully awarded in our bid response in W6369-19CY04/A,

while also assigning greater weighting to points allocated for criteria which were rendered more difficult, such as in criteria R-02, R-03 and RTS2. In order to promote fairness and encourage an open, fair and transparent competitive process, we request that the Crown restores the point allocation weighting in each of REA1, RSD1 and RTS1 to "Degree = 3 points."

c) In RTS2 under Rated Resource Assessment Criteria section 2.2.4 Tester – Level 3, the *Scoring Guidelines* point scoring threshold was changed from ">12 years = 3 points" to ">15 years = 3 points." Given that the Crown has already evaluated bidder responses, including resources proposed as a result of W6369-19CY04/A, the Crown appears to be once again favouring the incumbent by changing the scoring schema after having already evaluated resources against the previous solicitation requirements. In order to promote fairness, we request that the Crown restores the Scoring Guidelines in RTS2 to ">12 years = 3 points."

Answer #19:

The answer to question 19 will be provided in the next solicitation amendment.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED