

Travaux publics et Services gouvernementaux Canada

Part - Partie 1 of - de 2 See Part 2 for Clauses and Conditions Voir Partie 2 pour Clauses et Conditions

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Bid Fax: (819) 997-9776

# SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires** 

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Systems Software Procurement Division / Division des achats des logiciels d'exploitation Terrasses de la Chaudière 4th Floor, 10 Wellington Street 4th etage, 10, rue Wellington Gatineau Quebec K1A 0S5

Title - Sujet						
AI-IA - Invitation to Qualify						
Solicitation No N° de l'invitation		Amendment No N° modif.				
EN578-180001/A		002				
Client Reference No N° de référence du client		Date				
EN578-180001		2018-10-02				
GETS Reference No N° de ré	férence de SEAG					
PW-\$\$EE-017-33817						
File No N° de dossier CCC No./N° CCC - FMS No./N° VME			/ME			
017ee.EN578-180001						
Solicitation Closes - L'invitation prend fin			Time Zone			
at - à 02:00 PM				Fuseau horaire		
on - le 2018-10-31				Eastern Daylight Saving		
on - le 2016-10-31				Time EDT		
F.O.B F.A.B.						
Plant-Usine: Destination: Other-Autre:						
Address Enquiries to: - Adresser toutes questions à:			Buyer Id - Id de l'acheteur			
Lessard, Peter			017ee			
Telephone No N° de téléphone			FAX No N° de FAX			
(613) 850-7602 ( )			( ) -			
Destination - of Goods, Service Destination - des biens, service						

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigee	Delivery Offered - Livraison proposee					
Vendor/Firm Name and Address						
Raison sociale et adresse du fournisseur/de l'entrepreneur						
-						
Telephone No N° de téléphone						
Facsimile No N° de télécopieur						
Name and title of person authorized to sign on behalf of Vendor/Firm						
(type or print)						
Nom et titre de la personne autorisée à signer au nom du fournisseur/						
de l'entrepreneur (taper ou écrire en caractères d'imprimerie)						
Signature	Date					



# Invitation to Qualify

This Amendment 002 is issued to respond to questions from the industry and to update the solicitation title.

# PART A - QUESTIONS AND ANSWERS

# Question 001:

I missed responding to the Request for Information (RFI) posted under solicitation PW-EE-017-33657, do I need to provide a response?

### Answer 001:

No. As noted in the RFI, the requested response date was September 7, 2018. PSPC is no longer accepting responses to the RFI, however, suppliers who did not respond to the RFI process are encouraged to still participate in this ITQ process.

## Question 002:

The front page of this ITQ requests submissions to be submitted to a physical postal address while the ITQ indicates vendors should use ePost. Can you please clarify how the ITQ should be submitted? Will the epost service used to answer for the subsequent opportunities??

### Answer 002:

The ITQ response should be submitted in accordance with Annex 5, section 8 "Transmission by epost Connect".

### Question 003:

Can you please confirm that we are permitted to submit one response per band? For example, we could submit 3 responses - one for each band?

### Answer 003:

Only one response is required to qualify under one or more Bands. The number of projects submitted directly correlates with the number of Bands under which a supplier can qualify. If you wish to only qualify under a specific Band(s), please indicate this in your response.

# Invitation to Qualify

## Question 004:

We would like to be included in the competition for the above noted solicitation. Would it be possible to send us the RFP documents?

# Answer 004:

Please refer to the attachments included with amendment 001 under this solicitation for the ITQ document in its entirety.

## Question 005:

It is indicated in this ITQ that for a specific solicitation, up to 3 contracts can be awarded to 3 different companies and that the companies will need to work together. How the foreground IP of the technology should be considered in such a situation? Consider that Company A has a component X as background IP and Company B has a component Y as background IP. Both companies are required to work together and leverage their background IP services (of X and Y) into a new component Z that will be used by Canada as a result of the contract. The IP of the new component Z is a combination of X and Y and new technological IP realized through the contract. It can create some serious legal challenges.

- (a) Through a subsequent opportunity, will we know before we answer to such an opportunity that there will be more than 1 winner?
- (b) Could it be possible to not accept the contract if we see that we need to work together with company X on a common product, and when the IP delimitations of are not well defined?

### Answer 005:

- (a) The Intellectual Property component will be uniquely addressed and incorporated into each subsequent opportunity taking into consideration the potential for multiple contracts. If multiple contracts are a possibility, Canada will advise all potential bidders in advance at the solicitation phase.
- (b) Bidders are not bound to submit a bid and may choose to forego an opportunity. Canada will define IP requirements in advance at the solicitation phase.

# Invitation to Qualify

# Question 006:

After having read the previous engagement documentation at the following link, <a href="https://buyandsell.gc.ca/procurement-data/tender-notice/PW-EE-017-33657">https://buyandsell.gc.ca/procurement-data/tender-notice/PW-EE-017-33657</a>, as well as all addendums I would still need some clarification as to the process of all RFPs and the current "Invitation to Qualify".

From my understanding it appears that the initial request was sent out earlier this summer in June and the closing date appeared to be pushed back and now there is a new request for the same work. In addition I see with the new request that came out the description says, Canada will soon be posting an Invitation to Qualify to create a Source List of suppliers for responsible and effective AI products, services and solutions. And a new document has been released to download on this request to qualify.

As a result are we then expected to follow this new document and disregard previous requests from other documents?

Is the new deadline for submissions is October 31st, 2018.

### Answer 006:

This Invitation to Qualify (ITQ) is a solicitation seeking responses from interested suppliers to prequalify on a Source List for the provision of future AI requirements. Any suppliers wishing to prequalify under this Source List must submit a response no later than the current stipulated closing date of October 31, 2018. Please continue to monitor Buy and Sell for any further changes.

The Request for Information (RFI) was an engagement process with industry intended to inform Canada of the challenges and considerations required to frame this ITQ and subsequent solicitations for the provision of AI requirements. As detailed in the RFI, the requested response date was September 7, 2018. PSPC is no longer accepting responses to the RFI, however, suppliers who did not respond to the RFI process are encouraged to still participate in this ITQ process.

# Invitation to Qualify

# Question 007:

We received notice of an amendment being posted on Buy and Sell on September 27th, however, no documents were attached. What was the purpose of the amendment?

### Answer 007:

The amendment was posted to revise the French title of the solicitation on the Notice of Procurement. No attachments were included.

# Question 008:

We would appreciate if the Crown could please confirm that this document (EN578-180001/A) is the actual solicitation, as it shows in two separate places as "Amendment 001 / Solicitation Amendment". Could you please confirm this is the actual ITQ, and there is no other version which we should be using?

#### Answer 008:

Correct. This solicitation no. EN578-180001/A is the Invitation to Qualify for which you may submit a response to prequalify under the AI Source List. Amendment 001 is the first solicitation amendment issued under this ITQ solicitation. Suppliers are encouraged to continue to monitor Buy and Sell for any further amendments.

# Question 009:

Do references need to be Canadian implementations?

# Answer 009:

No, references are not limited to Canadian implementations.

# Invitation to Qualify

### Question 010:

If a supplier qualifies for Band 3, do they automatically qualify for Band 2 and Band 1, or do they need to apply to qualify for Band 1, 2, and 3 separately?

### Answer 010:

Suppliers qualifying for Band 3 would automatically qualify for Bands 1 and 2. However, if a supplier does not wish to be qualified under a specific Band, they may indicate this in their proposal.

# Question 011:

Annex 2 states that the supplier must demonstrate experience in "at least one of the 3 determined areas of work". Will Canada be evaluating each of the areas of work for selection? Or if a supplier qualifies for one of the 3 areas of work, are they now qualified for all areas of work within the selected Band?

## Answer 011:

The Bands are not intended to stream suppliers under specific areas of work. Rather, a supplier must simply demonstrate experience in at least one of the three areas of work in order to pregualify for any opportunities under a respective Band.

# Question 012:

Can Canada clarify that under the terms and conditions in Annex 3, Canada will have no right to make Modifications to the Licensed Intellectual Property, namely Supplier Licensed Software or third party licensed software, or any access to the source code for such software?

#### Answer 012:

The intent of Annex 3 is to inform the subsequent solicitations, however Canada reserves the right to adjust these terms and conditions as needed.