**ANNEX B – INDUSTRY ENGAGEMENT QUESTIONS**

Respondents are requested to provide the following information:

|  |  |
| --- | --- |
| Company name |  |
| Representative |  |
| Telephone |  |
| Email |  |

Please respond to the following:

|  |
| --- |
| **Question 1:**  Are there any commercially available solutions, Canadian or otherwise, that can currently meet the mandatory characteristics (i.e. those listed under “must”) of this Challenge? |
| **Response 1**: |
| **Question 2:**  Are there any pre-commercial innovations at Technology Readiness Level[[1]](#footnote-1) (TRL) 7 to 9 that can meet the mandatory characteristics of this Challenge? |
| **Response 2**: |
| **Question 3:**  Do you currently have an innovation at TRL 7 to 9 that can meet at minimum the mandatory characteristics of this Challenge? |
| **Response 3**: |
| **Question 4:**  Please provide a list of the non-mandatory characteristics (i.e. those listed under “should”) of this Challenge that you are able to meet. |
| **Response 4**: |
| **Question 5:**  Are there any characteristics listed in this Challenge that you feel the industry will not be able to meet? |
| **Response 5**: |
| **Question 6:**  Are there any additional features or benefits that can be described as advancements on the state of the art[[2]](#footnote-2) which should be considered as additions to this Challenge? |
| **Response 6**: |
| **Question 7:**  Are there any other solutions for the problem this Challenge is attempting to solve? |
| **Response 7**: |
| **Question 8:**  Please refer to article 3 of this RFI document and provide any comments on the BCIP Challenge Call for Proposals or its attachments such as the Evaluation Grid or any other parts of this process. |
| **Response 8**: |

1. <http://www.tpsgc-pwgsc.gc.ca/app-acq/picc-bcip/technologique-technology-eng.html> [↑](#footnote-ref-1)
2. Advance on state of the art: A technology that is an advance on the highest level of development for current commercially available products or services. For the purposes of the BCIP, state of the art must meet the program’s definition of innovation and is a key component against which innovations are evaluated to determine the level of advancement offered.

   The BCIP evaluates innovations against what is commercially available, and not against other proposals or other related pre-commercial innovations which may be a similar advance on the state of the art. [↑](#footnote-ref-2)