

### **The Purpose of this amendment is to answer questions posed by suppliers**

1. Are there any restrictions on submitting multiple proposals for Stream A responding to the same S&T Challenge number, but for different subparts. Each proposal would be for a completely different technology.
  - a. There are no restrictions on submitting multiple different proposals to the same (or different challenges).
2. Once the project is complete, what will happen to the equipment purchased with DRDC funds? Are they returned to DRDC? Do we keep them? Are they declared as surplus?
  - a. The equipment will vest with the supplier
3. In Annex G under the Key Project Team Experience matrix column "Deliverables". Are the deliverables being asked for for the current proposal or for the team members past experience as detailed previously in the matrix?
  - a. Annex G- Key Project Team Members Experience is about past experience and/or qualifications to undertake the scientific or technical elements required by the proposal. The Deliverables listed in the "Experience Table" are not the deliverables planned for the proposals but rather deliverables directly related to a past experience identified in that table.
4. Do the Project Managers in Annex F need to be added to the Annex G key team matrix?
  - a. No, the Annex F- Project Manager Experience provides the necessary information regarding the Project Manager's experience and does not need to be repeated in annex G - Key Team Members.
5. With regards to Technology Pilots – can these be done in Nova Scotia where shipping would be much less costly, or do they have to be tested in the arctic region?
  - a. For a Technology Pilot, relevant factors and conditions must be met in order to demonstrate the operational use in its intended area. The selection of the site should be made in accordance with the intended results and deliverables of the projects.
6. Can these applications be submitted online, or do they have to be mailed in?
  - a. Unless the application is classified it must be submitted online.
7. In this project we need to include the taxes in the cost. Which taxes are applicable (TPS and TVQ)?
  - a. Applicable taxes include federal and provincial taxes.
8. We are three companies working together on a proposal. Is it possible to propose a joint proposal for the phase 1 and 3 and three separate proposals for the phase 2.
  - a. Bidders can submit as many proposals as they wish. It should be noted that in the example above, the proposals cannot be identified as sequential projects given the gap in the progression of the technological maturity (i.e. TRL) from (project type) phase 1 to phase (project type) 3.
9. The Bidder may provide support letters from stakeholders, who are not named project partners, indicating their interest in the work. Can it be a letter from a foreign company?
  - a. Bidders can provide support letters from any stakeholder.
10. For our proposal the key partner ('champion') is a department within federal government. Could you please clarify the rules for allocating DRDC funds to such partners. Specifically, will they be able to use the budget for their operations and maintenance activities and for temporary staff required for the project?
  - a. For proposals addressing Stream B S&T challenges, DRDC has in place a Memorandum of Understanding with many federal departments facilitating the transfer of funds within the government. One option is for the federal department to identify a project or deputy project manager responsible for the project funds.

Incremental costs associated with delivering a project such as labour for casual or permanent employees (with the exception of federal government indeterminate employees), or resources such as material and supplies necessary to the delivery of the project are eligible to DRDC funding. Any organization's regular operations and labour costs are not eligible to DRDC funding.

11. Annex D Work Plan template – it is not clear to us what CANADA means in the columns labelled Direct Cost Canada's Contribution, Direct Cost Co-investment Contribution, In-Direct Cost Canada's Contribution and In-Direct Cost Co-investment Contribution. The first time these labels/terms appear in the CFP are in this Annex D Work Plan template and we can find no definition or description of the terms in their entirety or even what is explicitly meant by "Direct" and "In-Direct" in the context of this CFP. Therefore, we request CANADA provide a fulsome definition and description, as applicable, of what is meant by the aforementioned four labels/terms including a clear explanation of what is also meant by 'Direct' and 'In-Direct' in the context of this CFP.
  - a. Bidders provide a breakdown of costs in both Annex D Work Plan and Annex E Detailed Budget Table.

Canada's Contribution is the program funding requested.

**Direct costs** are understood as all the fixed or variable costs of the resources (goods, services, etc.) directly ascribable to the project or service delivery. (Reference: Direct Costs, Termium plus, GoC). **Annex J Co-Investment Information** refers to project expenses paid for (...) goods or services acquired solely for activities related to the project or expenses considered essential to project execution.

**Indirect costs** are understood as the expenses that are incurred to produce a commodity or render a service, but that cannot conveniently be attributed to individual units of production or service. (Reference: Indirect Costs, Termium plus, GoC)

**Direct Cost Canada's Contribution** is the funding requested to Canada to cover the direct costs related to the project delivery.

**Direct Cost Co-investment Contribution** is the partners' total contribution (including both in-kind and cash) to cover the direct costs.

**In-Direct Cost Canada's Contribution** is the funding requested to Canada to cover the indirect costs related to the project delivery.

**In-Direct Cost Co-investment Contribution** is the partners' total contribution (including both in-kind and cash) to cover the direct costs.

12. Our proposal could include tests in Stream A & B, due to the uniqueness of our location- would setting up a testing facility in the Arctic under Stream A be permitted to assist other proponents?
  - a. For this CFP DRDC is seeking innovative solutions to S&T Challenges and it is the responsibility of the bidders to identify the partners, and the resources needed to achieve this goal. For any given project type, it is mandatory to demonstrate that the scope, objectives of the proposal, and project outputs are relevant and aligned with a primary S&T Challenge. While a bidder has the option to provide 3 pages of additional information to required annexes to complete their submission, Canada does not disclose bidder's information; offer to assist other bidders must be done independently of the Call for proposals process.

13. Are UAV's purchases permitted as part of the DRDC Proposal for the R&D section in Stream A? If yes, can we purchase UAV from a non-Canadian company if our overall goods & service costs are 50% or more?
  - a. Yes, UAV purchase is permitted as part of the DRDC proposal. The purchase can be from a non-Canadian company as long as the overall Canadian goods and services costs are maintained at 50% or more.
14. Do we need to identify the UAV Manufacturer as part of the proposal in Stream A?
  - a. No, the UAV Manufacturer does not need to be identified.
15. Is it possible to include some costs to rent equipment from DRDC and / or pay for a DRDC employee making consultation contributions to the proposed project?
  - a. Costs to rent equipment from DRDC can be included as well as incremental labour costs for casual or permanent DRDC employees necessary to the delivery of the project. However, incremental labour costs for indeterminate DRDC employees cannot be included.