

RFSA file no. 201402377

Question 19:

Section 4.4 – Offeror’s – are professional biographies of our key resources acceptable for submission in lieu of resumes?

Answer 19:

The offer must include resumes for key resources.

Question 20:

Section 4.6 Financial Information (specifically 4.6.1 – Credit Check) – if the proponent is neither a sole proprietorship nor partnership, what, if any, financial information is required as part of our submission?

Answer 20:

Please refer to answer 4 to question 4.

Question 21:

If a company is specialized in certain types of training and proposes to offer only a limited number of those requested under this RFSA be considered for those services or only those suppliers who offer most or all of the services as requested preferred by CMHC?

Answer 21:

CMHC does not expect supplier to be qualified in all of the services requested. Suppliers with limited numbers of Training services and/or specialization(s) will be considered equally with all suppliers. On an as-and-when-required basis, CMHC will seek competitive cost quotations and/or proposals from offerors retained under the Supply Arrangement (SA) to meet specific business requirements. The selection of offerors will be based on their qualifications and experience.

Question 22:

Are references from CMHC employees acceptable?

Answer 22:

References from CMHC employees will be accepted.

Question 23:

What type of “Demonstration of ability to provide services” does CMHC require, e.g., additional reference, client testimonials, trainer credentials, lists of clients, lists of training sessions by date/client, training materials, curriculum vitae, etc.?

Answer 23:

Please refer to section 4.4 for a list of mandatory qualifications.

Question 24:

Will CMHC consider negotiating the elimination or reduction of the value of the insurance requirement for SMEs?

Answer 24:

The insurance requirement is mandatory.

Question 25:

As the mix of programs listed in 3.2 Statement of Services vary dramatically in terms of per diem facilitator fee and course material fee, can a supplier submit multiple tables to provide CMHC with a range of pricing depending on the specific area of expertise?

Answer 25:

Suppliers can submit multiple tables to provide various ranges of pricing depending on the specific area of expertise.