

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions -
TPSGC**
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Land Projects and Communication System Support
Division/Div des projets terrestres et support de
systèmes de communication
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage, Phase III
Gatineau
Québec
K1A 0S5

Title - Sujet Integrated Soldier System Project	
Solicitation No. - N° de l'invitation W8476-112965/B	Amendment No. - N° modif. 012
Client Reference No. - N° de référence du client W8476-112965	Date 2013-06-07
GETS Reference No. - N° de référence de SEAG PW-\$RA-004-23669	
File No. - N° de dossier 004ra.W8476-112965	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-08-01	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Juteau, Bernard	
Telephone No. - N° de téléphone (819) 956-0532 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation W8476-112965/B	Amd. No. - N° de la modif. 012	Buyer ID - Id de l'acheteur 004ra
Client Ref. No. - N° de réf. du client W8476-112965	File No. - N° du dossier 004raW8476-112965	CCC No./N° CCC - FMS No/ N° VME

This Request For Proposal (RFP) amendment 00Y is addressing some of the concerns raised by the Industry during the ISSP Bidder's Conference dated May 1, 2013. It addresses the notion of Minimum Order Quantity (MOQ) in the procurement of ISS Spare Parts **for the resulting Optimized Weapon System Support (OWSS) contract.**

Modifications to the RFP:

36. To correct the version number in the file name of the March 19th 2013 version of the In service support (ISS-OWSS) Financial Bid Presentation Sheet (FBPS). At Volume 3, annex AB (Last update: March 19, 2013), at the top left of Part 1 and Appendix 1:

DELETE “ISS-OWSS_FBPS_V2.XLS”
INSERT “ISS-OWSS_FBPS_V1.XLS”

37. To replace the old ISS-OWSS FBPS dated March 19th 2013 by the version dated May 31, 2013. At Volume 3, delete in its entirety the annex AB (Last update: March 19, 2013) and substitute therefore the annex AB (Last update: May 31, 2013). A new version of the ISS-OWSS FBPSs is available upon request on an *.xls format (Microsoft Excel 2000-2003) under file name “ISS_OWSS_FBPS_V2.xls” Last update: May 31, 2013. The paper copy of the annex AB (Last update: May 31, 2013) is attached to this amendment.

38. At Volume 3, Table of Contents, under “List of Modules and annexes, Module A, Annex AB:

DELETE “Appendix 1 (Claim for Exchange Rate Adjustments);”
INSERT “Appendix 1 (Spare Parts Quantities Discount Calculation Table);”
INSERT “Appendix 2 (Claim for Exchange Rate Adjustments);”

39. At Volume 1, Part 4, Table 3:

39.1 Under requirement 146, column “RFP Reference”:

DELETE “Para. 8.3.1.1_1”
INSERT “Para. 8.3.1.1”

39.2 Under requirement 147, column “RFP Reference”:

DELETE “Para. 8.3.1.1_2”

Solicitation No. - N° de l'invitation	Amd. No. - N° de la modif.	Buyer ID - Id de l'acheteur
W8476-112965/B	012	004ra
Client Ref. No. - N° de réf. du client	File No. - N° du dossier	CCC No./N° CCC - FMS No/ N° VME
W8476-112965	004raW8476-112965	

INSERT “Para. 8.3.1.2”

39.3 Under requirements 149, RFP reference:

DELETE “Para. 8.5.1.1”
INSERT “Para. 8.5.2”

39.4 Insert the requirement 151:

INSERT “151 Vol. 1 Ann. AC para. 8.3.1.4 [...] Bidders should insert a weighting percentage of the total expected normal business hours, listed at item 4.3 column A (53,500 hrs). SM”.

39.5 Insert the requirement 152:

INSERT “152 Vol. 1 Ann. AC para. 8.5.4 [...] you should quote a Minimum Order Quantity (MOQ) [column 1], a Fixed Quantity Increment (FQI) above MOQ [column 2], a Fixed % of discount per FQI [column 3] and a Minimum Unit Price [column 4]. SM”.

40. At Volume 1, annex AC, delete in its entirety the paragraph 1.4 and replace with the following:

INSERT “The ISS-OWSS FBPS is divided into 3 parts. The main body (PART 1) is for the ISS-OWSS resulting Contract financial proposal (Excel file tab “Part1_AnnexAB_Vol3”). The APPENDIX 1 is for the ISS-OWSS Contract “*Spare Parts Quantities Discount Calculation Table*” financial proposal (Excel file tabs “App1_AnnexAB_Vol3”). The APPENDIX 2 is for the Bidders request to Canada to assume the risk for exchange rate fluctuation (Excel file tab “App2_AnnexAB_Vol3”).”

41. At Volume 1, annex AC, paragraph 4.4:

DELETE “APPENDIX 1”
INSERT “APPENDIX 2”

42. At Volume 1, annex AC, paragraph 6:

DELETE “6. FBPS preset QTY (column A)”

Solicitation No. - N° de l'invitation	Amd. No. - N° de la modif.	Buyer ID - Id de l'acheteur
W8476-112965/B	012	004ra
Client Ref. No. - N° de réf. du client	File No. - N° du dossier	CCC No./N° CCC - FMS No/ N° VME
W8476-112965	004raW8476-112965	

INSERT “6. FBPS preset QTY (columns A, A1 & A2)”

DELETE “6.1 The values found in column A (QTY) opposite”

INSERT “6.1 The values found in columns A, A1 & A2 (QTY) opposite”

43. At Volume 1, annex AC, delete in its entirety the paragraph 8.3.1 and replace with the following:

INSERT “8.3.1. Normal business hours:

8.3.1.1. Bidders **should** quote a blended Firm Hourly Rate for the repair services. A blended rate is an average In-Plant Repair Firm Hourly Rate applied to the numbers of hours of repair of an item whatever repair department it come from.

8.3.1.2. Bidders also have the opportunity to provide more than one blended Firm Hourly Rates for the repair services if desired. If so, the Bidders **should** only provide blended Firm Hourly Rates in function of Line Replaceable Units (LRUs). The Bidder can insert as many as 20 rates.

8.3.1.3. Provide the designation for each of the blended Firm Hourly Rates. Insert your quoted blended Firm Hourly Rates for Normal business hours into column B1 opposite to each blended rate designation.

8.3.1.4. At column A (Blended FHR Weighting Factor in %) opposite to each blended rate designation, Bidders **should** insert a weighting percentage of the total expected normal business hours, listed at column A opposite to item 4.3 (53,500 hrs). The sum of all the weighting percentage entries in column A opposite to each blended rate designation should be 100%, see column A opposite to item 4.1.21. Each weighting percentage should be consistent with the proposed ISS-S Basic Reliability characteristics as well as the maintenance tasks to be performed by the Contractor identified in the Bidders draft Maintenance Plan. The validation of these apportionments will be done by Canada by comparing the percentages submitted with the Bidders response to TPS-2049, appendix 1, annex CC, volume 1 (Basic Reliability) and the Bidders draft Maintenance Plan submitted IAW requirement ID 3.3.4, annex CD, volume 1.

44. At Volume 1, annex AC, delete in its entirety the paragraph 8.5 and replace with the following:

Solicitation No. - N° de l'invitation W8476-112965/B	Amd. No. - N° de la modif. 012	Buyer ID - Id de l'acheteur 004ra
Client Ref. No. - N° de réf. du client W8476-112965	File No. - N° du dossier 004raW8476-112965	CCC No./N° CCC - FMS No/ N° VME

INSERT “8.5. Item 9.0 “ISS-OWSS provisioning of Spare Parts”:

8.5.1. The purchased price of ISS LRUs as Spare Parts is based on minimum order quantity and volume discount as quoted by the Bidders.

8.5.2. In order for Canada to obtain competitive pricing for spare parts, Bidders **should** submit the information for Spare Parts in 9.1 to 9.4 to appendix 1.

8.5.3. The first part of the instructions for the submission of information for the sub-items 9.1 to 9.4 in appendix 1 are at RFP paragraph 9.3 to annex AB to Volume 1 except that in these instructions, you must replace the words “Firm Unit Prices” by the words “Minimum Order Quantity (MOQ) Unit Price”. Please follow the instructions at paragraph 9.3 and once complete go to the paragraph 8.5.4 below that contains the second part of the instructions for the submission of information for the sub-items 9.1 to 9.4.

8.5.4. For each sub-items that you have inserted in item 9 to appendix 1 in accordance with the instructions in paragraph 8.5.3 above, you **should** quote a Minimum Order Quantity (MOQ) [column 1], a Fixed Quantity Increment (FQI) above MOQ [column 2], a Fixed % of discount per FQI [column 3] and a Minimum Unit Price [column 4]. All required definitions to fill-in columns 1 to 4 are at the end of the item 9 to appendix 1.”

45. SYNOPSIS OF CHANGES – “ISS_OWSS_FBPS_V2.xls Last update: May 31, 2013”:

- 45.1 The wording in items 4 and 12 to Part 1 has been slightly reworded.
- 45.2 In the item 4 to Part 1, we have added a column “Blended FHR weighting Factor in %”.
- 45.3 In the items 7.1 and 8.1 to Part 1, we have replaced the words “Appendix 2” by the words “Appendix TBD (To Be Determined (TBD) after contract award).
- 45.4 The item 9.0 to Part 1 has been rewritten.
- 45.5 The item 9.0 to Part 1 sub-items 9.1 to 9.4 were moved into appendix 1.
- 45.6 The APPENDIX 1 (Claim for Exchange Rate Adjustments) is now the appendix 2.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION REMAIN UNCHANGED

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
PART 1 (For a period of 5 years from contract starting date)

Last update: May 31, 2013
 ISS_OWSS_FBPS_V2.XLS
 No. Code ITEM'S DESCRIPTIONS

Line	BP	Quantity (Qty)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
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10 **1.0 Contract Management:**
 11 For the management of the Contract including but not limited to the management functions (Core activities) which include in particular the provision and/or revision as necessary of all data items listed below and for any other costs or expenses of any kind whatsoever incurred by the Contractor for the execution of the work, Travel and Living expenses and EIE management and maintenance (see SOW para. 4.1.17.) excluded, the Contractor shall be paid monthly on a Cost Reimbursable Basis using the prices under item 6.0 to this annex up to the annual ceiling price herein. If the Contract Management costs exceed the ceiling price herein, the remaining Contract Management costs, if any, will be a Year
 12 LE
 13 **Data Items List:**
 14 1.1 Program Management Plan (PMP) (Annex CA Statement of Work (SOW) para. 4.1.1.0-4, CDRL PM-101)
 15 1.2 Quality Assurance Plan (QAP) (SOW para. 4.1.1.0-8, CDRL PM-102)
 16 1.3 Significant Incident Report (SOW para. 4.1.1.0-10, CDRL PM-103)
 17 1.4 Monthly Services Status Report (SOW para. 4.1.1.0-11, CDRL PM-104)
 18 1.5 Meeting Agendas (SOW para. 4.1.1.0-12-0-7, CDRL PM-105)
 19 1.6 Meeting Minutes (SOW para. 4.1.1.0-12-0-8, CDRL PM-106)
 20 1.7 Issue-Action Item Log (IAIL) (SOW para. 4.1.1.0-12-0-9, CDRL PM-107)
 21 1.8 Program Review Meeting (PRM) (SOW para. 4.1.1.0-14)
 22 1.9 Kick-off Meeting (SOW para. 4.1.1.0-15)
 23 1.10 Other Meetings and Reviews (SOW para. 4.1.1.0-16)
 24 1.11 Configuration Management Plan (CMP) (SOW para. 4.1.4.1-0-1, CDRL CM-101)
 25 1.12 Engineering Change Proposals (ECP) (SOW para. 4.1.4.3-0-1, CDRL CM-102)
 26 1.13 Request for Deviation/Waiver (RFD/W) (SOW para. 4.1.4.3-0-3, CDRL CM-103)
 27 1.14 Specification Change Notice (SCN) (SOW para. 4.1.4.3-0-4, CDRL CM-104)
 28 1.15 Notice of Revision (NOR) (SOW para. 4.1.4.3-0-5, CDRL CM-105)
 29 1.16 Configuration Status Accounting Report (CSAR) (SOW para. 4.1.4.4-0-1, CDRL CM-106)
 30 1.17 Technical Data Management Plan (TDMP) (SOW para. 4.1.5.0-2, CDRL DM-101)
 31 1.18 Intellectual Property (IP) Lists updates (SOW para. 4.1.6.0-1, CDRL PM-108)
 32 1.19 Obsolescence Management Candidates List (OMCL) (SOW para. 4.1.11.0-2, CDRL LS-102)
 33 1.20 Environmental, Health and Safety Assessment (EHSA) updates (SOW para. 4.1.11.0-6, CDRL PM-109)
 34 1.21 Government Properties Report updates (SOW para. 4.1.12.0-2, CDRL PM-110)
 35 1.22 ISS Spares Catalogue updates (SOW para. 4.2.2.0-3, CDRL LS-104)
 36 1.23 R&O Performance Report updates (SOW para. 4.2.3.0-17-0-2, CDRL PM-111)
 37 1.24 System Engineering Management Plan (SEMP) (SOW para. 4.4.1.0-2, CDRL SE-101)
 38
 39 *NOTE: The definition of "Frequency" can be found in RFP section 2.2.3 to Annex CC to Volume 3.*
 40
 41
 42 **2.0 Documentation:**
 43 For the provision of the data items below, and for any other costs or expenses of any kind whatsoever incurred by the Contractor for the execution of the work, upon delivery and acceptance or approval as the case maybe of all data items, Canada shall pay the Contractor, the Firm Lot price thereon of:
 44 LE
 45 FP
 46 2.1 Documentation set:
 47 2.1.1 Program Management Plan (PMP) (Annex CA Statement of Work (SOW) para. 4.1.1.0-3, CDRL PM-101)
 48 2.1.2 Initial Intellectual Property (IP) Lists (SOW para. 4.1.6.0-1, CDRL PM-108)
 49 2.1.3 Initial Government Properties Report (SOW para. 4.1.12.0-2, CDRL PM-110)
 50 2.1.4 Initial ISS Spares Catalogue (SOW para. 4.2.2.0-4, CDRL LS-104)
 51 2.1.5 Repair & Overhaul Candidates List (SOW para. 4.2.3.0-1, CDRL LS-105)
 52 2.1.6 Revised Technical Data Management Plan (TDMP) (SOW para. 4.1.5.0-2, CDRL DM-101)
 53 2.1.7 Revised System Engineering Management Plan (SEMP) (SOW para. 4.4.1.0-2, CDRL SE-101)
 54 2.1.8 Revised Quality Assurance Plan (QAP) (SOW para. 4.1.1.0-8, CDRL PM-102)
 55 2.1.9 Revised Configuration Management Plan (CMP) (SOW para. 4.1.4.1-0-1, CDRL CM-101)
 56
 57 **3.0 Management and Maintenance of the Electronic Information Environment (EIE): (SOW para 4.1.7)**

Quantity (Qty)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
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Year	5	5	5	5	5	5	5
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\$	_____
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ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
PART 1 (For a period of 5 years from contract starting date)

Line No.	BP No.	Code ITEM'S DESCRIPTIONS	Quantity (Qty)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
58	FP	For the management and maintenance of the EIE data and computer infrastructure, Canada shall pay the Contractor, upon delivery and acceptance, a Firm Monthly Fee, thereon of:	Month	60	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
59										
60										
61		In-Plant Repair: (SOW para. 4.2.3.)								
62		For Authorized In-Plant Repair or reduction to spares, during normal business hours, goods excluded, Canada shall pay the Contractor, blended Firm Hourly Rates as specified herein.								
63										
64		DESCRIPTION:								
65		4.1 Repair & Overhaul blended Firm Hourly Rate(s) (FHR), per LRU as applicable:								
66		4.1.1								
67		4.1.2								
68		4.1.3								
69		4.1.4								
70		4.1.5								
71		4.1.6								
72		4.1.7								
73		4.1.8								
74		4.1.9								
75		4.1.10								
76		4.1.11								
77		4.1.12								
78		4.1.13								
79		4.1.14								
80		4.1.15								
81		4.1.16								
82		4.1.17								
83		4.1.18								
84		4.1.19								
85		4.1.20								
86										
87										
88										
89		4.2 Normal business hours R&O average blended rate								
90		4.3 Normal business hours total expected workload								
91										
92		4.4 Outside normal business hours (Monday to Friday):								
93		When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 4.1 plus an overtime premium thereon of:								
94										
95		4.4.1 Overtime premium (Monday to Friday)								
96		4.4.2 Expected Overtime Workload								
97										
98		4.5 Outside normal business hours (Saturday and Sunday):								
99		When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 4.1 plus an overtime premium thereon of:								
100										
101		4.5.1 Overtime premium (Saturday and Sunday)								
102		4.5.2 Expected Overtime Workload								
103										
104		5.0 Reconstitution Services: (SOW para. 4.3.3)								
105		For Authorized Reconstitution Services, Canada shall pay the Contractor as specified herein								
106										
107		5.1 For the R&O activities, the Contractor shall be paid as per item 4.0 of this annex,								
108		5.2 For the storage and security of the equipment, from the time of receipt by the Contractor up to delivery after reconstitution, the Contractor shall be paid a firm daily fee per Integrated Soldier System - Suite (ISS-S) thereon of:								
109										
110		Day 21500								

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET

PART 1 (For a period of 5 years from contract starting date)

Line No.	BP No.	Code ITEM'S DESCRIPTIONS	Quantity (Qty) Unit of Item (U of 1)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
111	112	6.0 Support Services (SOW paragraphs 4.3 & 4.4)								
113		When Authorized - for the provision of Support Services using the following labour categories having the minimum mandatory qualifications as stipulated in contract appendix 2 to annex CA, Canada shall pay the Contractor, the Firm Hourly Rates specified herein:								
114	115	6.1 Normal business hours:								
116	117	DESCRIPTION (Labour categories):								
118	LE	6.1.1 SPJM - Senior Project manager								
119	LE	6.1.2 PIA - Project administrator								
120	LE	6.1.3 ISSE - Intermediate Software System Engineer								
121	LE	6.1.4 ISS - Intermediate Software Specialist								
122	LE	6.1.5 MC - Configuration Manager								
123	LE	6.1.6 SSTE - Senior Software Test Engineer								
124	LE	6.1.7 FSR - Field Service Representative (Bilingual)								
125	LE	6.1.8 SMI - System Management Instructor								
126	LE	6.1.9 ILLS - Intermediate Integrated Logistics Support Specialist								
127	LE	6.1.10 ITS - Intermediate Test Specialist								
128	LE	6.1.11 IST - Intermediate System Technologist								
129	LE	6.1.12 IHF - Intermediate Hardware Engineer								
130	LE	6.1.13 SSE - Senior System Engineer								
131	LE	6.1.14 JSE - Junior System Engineer								
132	LE	6.1.15 ISFE - Intermediate Software/Firmware Engineer								
133	LE	6.1.16 SQS - Senior Quality Specialist								
134	LE	6.1.17 SLSS - Senior Life Cycle Management Support Specialist (Bilingual)								
135		6.1.18 Normal business hours total expected workload								
136		136								
137		137								
138		138								
139		139		6.2 Outside normal business hours (Monday to Friday): When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 6.1 plus an overtime premium thereon of:						
140		141		6.2.1 Overtime premium (Monday to Friday)						
141		142		6.2.2 Expected Overtime Workload						
142		143								
143		144		6.2.1 Overtime premium (Saturday and Sunday): When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 6.1 plus an overtime premium thereon of:						
144		145								
145		146		6.3 Outside normal business (Saturday and Sunday): When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 6.1 plus an overtime premium thereon of:						
146		147								
147		148		6.3.1 Overtime premium (Saturday and Sunday)						
148		149		6.3.2 Expected Overtime Workload						
149		150								
150		151		7.0 ISS-OWSS Recommended Support Equipment: (Annex CA SOW para. 4.2.2)						
151		152		The Support Equipment performance shall comply with all the technical requirements of the ISS Acquisition Contract (ISS-A). The Support Equipment must include a warranty with a minimum period of one (1) year for hardware and software followed by Software maintenance and support services for a minimum period of one (1) year.						
152				For the supply of Support Equipment on an if, as, and when requested basis, upon delivery and acceptance, excluding delivery charges, Canada shall pay the Contractor as follows:						
153		154		7.1 When the ISS-OWSS support equipment is listed in this annex's appendix TBD ('To Be Determined' (TBD) after contract award), the contractor shall be paid the Firm Unit Prices as per that appendix.						
154		155		7.2 When the ISS-OWSS support equipment is not listed in the annex's appendix TBD ('To Be Determined (TBD) after contract award), the contractor shall be paid the Firm Unit Price as per that appendix.						
155		156		7.2.1 Contractor Manufactured Parts (CMP)	\$	\$875,000.00	%			
156		157		7.2.2 Contractor Acquired Parts (CAP)	\$	\$875,000.00	%			

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET

PART 1 (For a period of 5 years from contract starting date)

Line No.	BP No.	Code ITEM'S DESCRIPTIONS	Quantity (Qty)	Column A Unit Qty (U of 1)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
160	161									
161	162	8.0 ISS-OWSS Consumable and Bulk Items (CBI): (Annex CA SOW para. 4.2.2)								
162	163	The CBI performance shall comply with all the technical requirements of the ISS-A. The CBI must include a warranty with a minimum period of one (1) year for hardware and software followed by Software maintenance and support services for a minimum period of one (1) year.								
163	164	For the supply of Consumable and Bulk Items on an if, as, and when requested basis, upon delivery and acceptance, excluding delivery charges, Canada shall pay the Contractor as follows:								
164	165	8.1 When the ISS-OWSS Consumable and Bulk Items is listed in this annex's appendix TBD (To Be Determined (TBD) after contract award), the contractor shall be paid the Firm Unit Prices as per that appendix.								
165	166	8.2 When the ISS-OWSS Consumable and Bulk Items is not listed in the annex's appendix TBD (To Be Determined (TBD) after contract award), its Firm Unit Price is to be negotiated in accordance with Contract articles 6.7 and 6.8, and will be actual cost plus a firm mark-up thereon of:								
166	167	8.2.1 Contractor Manufactured Parts (CMP)	\$	\$680,000.00						
167	168	8.2.2 Contractor Acquired Parts (CAP)	\$	\$680,000.00						
168	169	9.0 ISS-OWSS Provisioning of Spare Parts: (Annex CA SOW para. 4.2.2)								
169	170	The ISS Spare Parts performance shall comply with all the technical requirements that are in the ISS-A contract. The ISS Spare Parts must include a warranty with a minimum period of one (1) year for hardware and software followed by Software maintenance and support services for a minimum period of one (1) year.								
170	171	For the supply of ISS-OWSS Spare Parts on an if, as, and when requested basis, upon delivery and acceptance, excluding delivery charges, Canada shall pay the Contractor as follow:								
171	172	9.1 Because they requires a special sheet format, the items 9.1 to 9.4 are on a separate sheet in this annex's appendix to 1.								
172	173	9.4								
173	174	9.5 When an ISS-OWSS Spare Part is listed in this annex's item 9 to appendix 1, the Contractor shall be paid the Unit Price after final discount calculated in accordance with the definitions and instructions provided in that item 9.								
174	175	9.6								
175	176	When an ISS-OWSS Spare Part needs to be added to this basis of payment, its Firm Unit Price is to be negotiated in accordance with Contract articles 6.7 and 6.8 and will be actual cost plus a firm mark-up thereon of:								
176	177	9.6.1 Contractor Manufactured Parts	\$	\$2,500,000.00						
177	178	9.6.2 Contractor Acquired Parts	\$	\$2,500,000.00						
178	179	10.0 Substitution and alternative:								
179	180	For the supply of substitution or alternative to an existing product listed in the Contract during the Contract period in accordance with the Contract article 24, Firm Unit Prices To Be Negotiated (TBN) post contract award. Post contract award price negotiation will be governed by the following:								
180	181	10.1 Firm Unit Prices TBN in accordance with Contract article 6.7 and 24.								
181	182	11.0 Spare Parts Orders (SPO):								
182	183	SPOs DESCRIPTION:								
183	184	11.1 For the supply of Spare Parts as detailed under Attachment TBD to Appendix TBD to Annex AB, Canada shall pay the Contractor, upon delivery and acceptance, the Firm Lot Price thereon of.								
184	185	The order date is <u>TBD</u> . All deliverables must be delivered on or before <u>TBD</u> .								
185	186									
186	187									
187	188									
188	189									
189	190									
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196	197									
197	198									

ANNEX AB to Volume 3
APPENDIX 1 (Spares Parts Quantities Discount Calculation Table)

Line No.	ITEM DESCRIPTIONS	Last update: May 31, 2013 ISS-OWSS FBQs - V2.xls	Column A										Column B										Column C										Column D									
			U of I	Spares Billed Qty	Column A1 Sets Forecasted Qty	Column A2 Total number of units	Column B1 MOQ Unit Price (Contract rate)	Column B2 MOQ Unit Price (Contract rate)	Column B3 MOQ Unit Price (Contract rate)	Column B4 MOQ Unit Price (Contract rate)	Column B5 Minimum Order Quantity (MOQ)	Column B6 Fixed Increment (FOQ)	Column B7 Fixed Increment (FOQ)	Column B8 % of Actual Order Per Order	Column B9 Number of FQI	Column C1 Unit Price on MOQ	Column C2 Unit Price After trial Discount	Column C3 Unit Price	Column C4 Unit Price	Column C5 Unit Price	Column C6 Unit Price	Column C7 Unit Price	Column C8 Unit Price	Column C9 Unit Price	Column C10 Extended Price (per contract period)																	
1.2	9.0	ISS-OWSS Provisioning of Spare Parts: (Annex CA SOW para 4.2.2)																																								
1.3		For the provisioning of ISS-OWSS Spare Parts as listed below on a fit as, and where required basis, upon delivery and acceptance, excluding delivery charges. Canada shall pay the Contractor an item's Unit Price after final discount calculated in accordance with the definitions and instructions provided at the end of this item 9.0.																																								
14	9.1	Main Equipment: (SOW para 3.3.1.0-6)																																								
15	9.1.1	Multi Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)																																								
16	9.1.1.1	9.1.1.1.1 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
17	9.1.1.1.2	9.1.1.1.2 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
18	9.1.1.1.3	9.1.1.1.3 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
19	9.1.1.1.4	9.1.1.1.4 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
20	9.1.1.1.5	9.1.1.1.5 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
21	9.1.1.1.6	9.1.1.1.6 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
22	9.1.1.1.7	9.1.1.1.7 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
23	9.1.1.1.8	9.1.1.1.8 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
24	9.1.1.1.9	9.1.1.1.9 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
25	9.1.1.1.10	9.1.1.1.10 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
26	9.1.1.1.11	9.1.1.1.11 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
27	9.1.1.1.12	9.1.1.1.12 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
28	9.1.1.1.13	9.1.1.1.13 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
29	9.1.1.1.14	9.1.1.1.14 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
30	9.1.1.1.15	9.1.1.1.15 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
31	9.1.1.1.16	9.1.1.1.16 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
32	9.1.1.1.17	9.1.1.1.17 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
33	9.1.1.1.18	9.1.1.1.18 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
34	9.1.1.1.19	9.1.1.1.19 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
35	9.1.1.1.20	9.1.1.1.20 Integrated Soldier System - Electronics Suite (ISS-OWSS para 3.3.1.0-6-0-1)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
36	9.1.1.1.21	9.1.1.1.21 Universal Camaphone Set (SOW para 3.3.1.0-6-0-0-3)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
37	9.1.1.1.22	9.1.1.1.22 Universal Camaphone Set (SOW para 3.3.1.0-6-0-0-3)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
38	9.1.1.1.23	9.1.1.1.23 ISS Battery Sets (SOW para 3.3.1.0-6-0-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
39	9.1.1.1.24	9.1.1.1.24 ISS Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
40	9.1.1.1.25	9.1.1.1.25 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
41	9.1.1.1.26	9.1.1.1.26 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
42	9.1.1.1.27	9.1.1.1.27 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
43	9.1.1.1.28	9.1.1.1.28 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
44	9.1.1.1.29	9.1.1.1.29 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
45	9.1.1.1.30	9.1.1.1.30 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
46	9.1.1.1.31	9.1.1.1.31 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
47	9.1.1.1.32	9.1.1.1.32 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
48	9.1.1.1.33	9.1.1.1.33 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
49	9.1.1.1.34	9.1.1.1.34 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
50	9.1.1.1.35	9.1.1.1.35 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
51	9.1.1.1.36	9.1.1.1.36 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
52	9.1.1.1.37	9.1.1.1.37 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
53	9.1.1.1.38	9.1.1.1.38 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$								
54	9.1.1.1.39	9.1.1.1.39 ISS Non-Rechargeable Battery Set (SOW para 3.3.1.0-6-0-5)	Each	200	200	200																																				

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
APPENDIX 1 | Spare Parts Quantities Discount Calculation Table

ITEMS DESCRIPTIONS	Column A		Column B		Column C		Column D Extended Price (Over contract period)
	Subsets ISS	Fixed Qty	Min Q Unit Price (Contract Unit)	Max Q Unit Price (Contract Unit)	Unit Price (Contract Unit)	Unit Price (Contract Unit)	
9.1.4.1 MLCS Platform (Small size) (SOW para. 3.3.1.1.0-0-7-0-1)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.1.4.2 MLCS Platform (Medium size) (SOW para. 3.3.1.1.0-0-7-0-0)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.1.4.3 MLCS/Pouch Set (SOW para. 3.3.1.1.0-0-7-0-2)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.1.4.3.1 Accessory Items: (SOW para. 3.3.1.1.0-0-7)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.1 DAIG RLC-Interface Cable (SOW para. 3.3.1.1.0-0-7-0-1)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.2 CORAL-RCU Interface Cable (SOW para. 3.3.1.1.0-0-7-0-2)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.1 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-3)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.2 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-4)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.3 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-5)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.4 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-6)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.5 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-7)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.6 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-8)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.7 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-9)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.8 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-10)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.9 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-11)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00
9.2.3.10 LCS5 Radio Interface Cable Set (SOW para. 3.3.1.1.0-0-7-0-12)	LE	1	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00	\$ 1,100.00

A handwriting practice sheet featuring the letter 'S' in various styles. The top section contains ten rows of 'S' for tracing, each row consisting of a solid top line, a dashed midline, and a solid bottom line. The middle section features five large, bold outlines of the letter 'S' for tracing, set against a light purple background. The bottom section contains ten rows of 'S' for tracing, similar to the top section but with a different font style.

- MANUFACTURER'S SUGGESTED RETAIL PRICE AND DISCOUNTS** **AND** **EXTENDED TRADE DISCOUNTS**

1. Total number of units [column A1]: Forecasted number of units purchased when an order is made;

2. Minimum Order Quantity (MOQ) [column A1]: Mandatory minimum purchase each time an order is made;

3. Actual QTY per order [column B1]: Actual quantity purchased when an order is made; This is the greatest of the "Total number of units" [column A2] or "MOQ" [column 1];

4. MOQ Unit Price [column B1]: The Unit Price for each purchase in quantity equal to MOQ;

Quantity Increment (FQI) above MOQ [column 2]: A fixed quantity increment added multiple times to the MOQ to m-

% of Discount per FQI [column 3]: The unique non-cumulated % of discount that apply within a Quantity Range. Exam

num | int Price [column 4]. The lowest unit Price possible for a purchase.

LAOSA AND THE NATIONAL SECURITY STATE IN THE 1980S 11

er of $|fQ|$ [column 5]: The number of Quantity Ranges applicable to the purchase;

Total number of units" [column A2] is equal or smaller than "MOQ" [column 1] then the Number of FQI is equal to zero

Total number of units" [column A2] is greater than "MOQ" [column 1] then the Number of FQI is equal to the rounded

/ Discussion on MOO Using Data Envelope Analysis 71

10% Discount on MOQ Order Free Shipping for the first purchase.

ANNEX AB to Volume³
APPENDIX 1 (Spare Parts Quantities Discount Calculation Table)

Line No.	ITEMS DESCRIPTIONS	U of I	Column A Sets Billed Qty	Column A1 Forecasted number of units	Column A2 Total Qty	Column B11 MOQ Unit Price (Contract Unit Price)	Column B12 MOQ Unit Price (Contract Unit Price)	Column B13 MOQ Unit Price (Contract Unit Price)	Column B14 MOQ Unit Price (Contract Unit Price)	Column B15 MOQ Unit Price (Contract Unit Price)	Column C1 Fixed Quantity Increment (RQ) Per Order MOQ (MOQ)	Column C2 Minimum Order Quantity Per Order MOQ	Column C3 Final % of Discount on MOQ (Contract %)	Column C4 Fixed Price Per Order MOQ	Column C5 Actual Order Per Order RQ	Column C6 Minimum Number of Units Per Order RQ	Column C7 Final % of Discount on MOQ (Contract %)	Column C8 Actual Unit Price After Final Discount	Column C9 Extended Unit Price (per order)	Column C10 Extended Unit Price After Final Discount
200																				
201	D10 Unit Price after final discount (column 8): This is the final discounted Unit Price. It is equal to (1 - final % of discount on MOQ Unit Price) multiplied by "MOQ Unit Price". Let's begin going with our example in D10 and D16. The MOQ Unit Price is \$400.00. The Total number of units is 200 and therefore the Actual QTY per order is 200. The fixed % of Discount per RQ is 1%. Therefore the Final % of Discount on MOQ Unit Price is 3% and the Unit Price after final % of discount is equal to \$400.00*(1-0.03) = \$388.00;																			
202	D11 Extended Price (Per order) [Per order] C1: It is equal to "Actual QTY per order" multiplied by "Unit Price after Final Discount". Using the example in D10, the Extended Price (Per order) is equal to (\$388.00*200);																			
203																				
204																				
205																				
206																				
207																				

COMMENTS:
 1. After contract award, the PWGSC Contracting Authority will prepare a version of this annex that will allow the entering of quantity in columns A1 and A2 of this annex in order to automate the calculation of the Unit Price After Final Discount.
 2. Canada reserves the right to review and negotiate lower Unit Price After Final Discount in accordance with contract paragraph 6.6.5.

200 Line update: May 31, 2010
 ISS-OWSS-FPBS-V2.xls

201 D10 Unit Price after final discount (column 8): This is the final discounted Unit Price. It is equal to (1 - final % of discount on MOQ Unit Price) multiplied by "MOQ Unit Price". Let's begin going with our example in D10 and D16. The MOQ Unit Price is \$400.00. The Total number of units is 200 and therefore the Actual QTY per order is 200. The fixed % of Discount per RQ is 1%. Therefore the Final % of Discount on MOQ Unit Price is 3% and the Unit Price after final % of discount is equal to \$400.00*(1-0.03) = \$388.00;

202 D11 Extended Price (Per order) [Per order] C1: It is equal to "Actual QTY per order" multiplied by "Unit Price after Final Discount". Using the example in D10, the Extended Price (Per order) is equal to (\$388.00*200);

203 204 205 206 207

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET

APPENDIX 2 (Claim for Exchange Rate Adjustments)

Line No.	ITEM'S DESCRIPTIONS	Column D1	Column D2	Column D3	Column D4	Column D5	Column E	Column F	Column G1	Column G2	Column G3	Column G4	Column G5	Column B1	Column B2	Column B3	Column B4	Column B5
		(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)	Currency	Conversion Factor (Initial)	(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)	(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)
9.0 ISS-OWSS Provisioning of Spare Parts:																		
12	9.1 Main Equipment:																	
13	9.1.1 Integrated Soldier System - Electronics Suite (ISS-ES)																	
14	9.1.1.1 ISS-ES Line-Replaceable Unit (LRU) 1	\$1.00					CAD	1.00										
15	a) Canadian Currency Component (CCC):						USD	1.0199	\$1.02									
16	b) Foreign Currency Components (FCC):						EUR	1.2631	\$1.26									
17	i) US Dollars	\$1.00					GBP	1.6290	\$1.63									
18	ii) European Euro						ILS	0.28	\$0.28									
19	iii) U.K. pound sterling																	
20	iv) Israeli new shekel																	
21	9.1.1.1x (ISS-ES LRU x)																	
22	9.1.2 Universal Canaphone Set	\$1.00					CAD	1.00										
23	a) Canadian Currency Component (CCC)						USD	1.0199	\$1.02									
24	b) Foreign Currency Components (FCC):						EUR	1.2631	\$1.26									
25	i) US dollars	\$1.00					GBP	1.6290	\$1.63									
26	ii) European Euro						ILS	0.28	\$0.28									
27	iii) U.K. pound sterling																	
28	iv) Israeli new shekel																	
29	9.1.3 ISS Battery Sets:																	
30	9.1.3.1 ISS Rechargeable Battery Set:																	
31	9.1.3.1.1 (Power Domain 1) Rechargeable Battery Set:																	
32	9.1.3.1.1.1 Power Domain Rechargeable Battery Pack:																	
33	9.1.3.1.1.1.1 Battery (Type)																	
34	9.1.3.1.1.1.1.1 Canadian Currency Component (CCC):	\$1.00																
35	a) Canadian Currency Components (FCC):																	
36	i) US dollars	\$1.00					CAD	1.00										
37	ii) European Euro						USD	1.0199	\$1.02									
38	iii) U.K. pound sterling						EUR	1.2631	\$1.26									
39	iv) Israeli new shekel						GBP	1.6290	\$1.63									
40	9.1.3.1.1.2 Battery Loading/Storage Device																	
41	a) Canadian Currency Component (CCC):																	
42	b) Foreign Currency Components (FCC):																	
43	i) US dollars	\$1.00																
44	ii) European Euro						CAD	1.00										
45	iii) U.K. pound sterling						USD	1.0199	\$1.02									
46	iv) Israeli new shekel						EUR	1.2631	\$1.26									
47	9.1.3.1.1.2.1 (Power Domain x) Rechargeable Battery Set:																	
48	9.1.3.2 ISS Non-Rechargeable Battery Set:																	
49	9.1.4 ETC..																	
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